

GURUS

Cloud Consulting Pioneers



AUTODESK®
PLM 360

GURUS, A LEADER IN WEB-BASED BUSINESS SOFTWARE SOLUTIONS

is an official partner and provider of Autodesk® PLM 360,
leader in cloud-based design and engineering software.

Autodesk PLM 360 facilitates the management of processes, projects and people, by helping to break down silos, reduce manufacturing times, and speed up time to market. Because PLM360 is on the cloud, everyone on your team has access to the data they need anytime, anywhere.

Gurus' dynamic team of business and technical professionals sets the standard for best practices in the implementation and customization of NetSuite®, Autodesk® PLM 360, Salesforce.com, and other associated web-based software solutions. We work with businesses to bring their corporate process to the cloud resulting in unmatched productivity and efficiency.

Are you struggling with any of these issues? PLM 360 can help.



Taking Control of Change



Eliminating The Bottlenecks



Getting On The Same Page



Finding The Answers



Staying On Top of Status



Connecting Business Systems

PLM goes mobile

- Check your Dashboard for quick status updates
- Quickly see your Outstanding Work
- Accelerate decision-making with reports, graphs and charts
- Manage approvals on the go
- Immediately respond to change request
- Access your Workspace data anytime, anywhere
- Shoot photos on site and attach them to your work

GURUS

AUTODESK PLM 360

NETSUITE

MANUFACTURING VALUE CHAIN

Business Process	Process Metrics	NetSuite Predefined Workflows	Business Impact
Engineering •Product Design •BOM Management	PLM, Revision & Change Order Control Build BOMs and Routings, Resource Requirements, Project Management	Product Management	Capture Manufacturing Costs Supply Chain Identification Marketing Effectiveness
Sales & Marketing •Campaigns •Opportunity Management •Estimating & Quoting	Prospect Capture, Forecasting, Pipeline Management, Commission Management Configuring, Contracts, Promotions, Mobile Access	Lead to Quote	Forecasted Revenue Projected Inventory Demand Sales Effectiveness/Close Ratios Rep Productivity Pipeline Management
Order Management •Input Type •Demand Planning	Quick Order Entry, Ecommerce, Portals, Direct Sales, Distributors Point of Sale, Mobile, Intercompany, EDI	Order to Cash	Customer Profitability Cost to Serve Profitability by Segment
Supply Chain Management •Suppliers •Purchasing •Distribution Resource Planning	Portals, Performance, Supplier Management MRO, Buy Direct, Purchase Requisition, Supplier Collaboration, Drop Ship Demand Forecasting, Inventory Management Allocations	Procure to Pay	Inventory Cost Management Lead Time Cash Flow Management Purchasing Compliance
Manufacturing •Scheduling •Work Order Management •Quality	BOMs, Routings, Costing, WIP, Work Orders, Resources Overload Notifications, MES, Production Management, Available to Promise, Seasonality Multi-Site, Serial and Lot Control, Compliance	Build to Demand	On-Time Delivery Fulfillment Costs Inventory Controls
Service and Support •Case Management •Warranty •Customer Self Service	Product Support, Warranty/Repair, RMA-Return Material Authorization, Rentals and Service My Account, Customer Portal, Knowledge Base	Call to Resolution	DSOs Product Issues Product Support Costs Cost to Close
Financials •Intercompany •Costing •Payment Management	Fixed Assets, Deferred Revenue, Project Accounting Revenue Reconciliation, Close Management, Multi-Currency, Taxation, Multi-Location	Financial Closing	Receivables Consolidations Close Times

SUITECLOUD - COMMERCE READY - MOBILITY

REPORTING & ANALYTICS

SUITEFLOW

GRC - GOVERNANCE RISK & COMPLIANCE

SDN - SUITECLOUD DEVELOPER NETWORK

HUMAN CAPITAL MANAGEMENT (HCM)

AUTODESK PLM 360

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